

# Production Print Case Study



Companies both small and large trust our team at Access Systems for production print services. Explore how we transformed two businesses' print operations, reducing their costs and hassle.

## Case Study: Global Leader in Research & Development

### THEIR PROBLEM

Before turning to our team at Access Systems, here were the major issues with their print strategy:

- ◆ Company did not have machines that printed labels on a large scale and were overspending.
- ◆ Colors were not consistent between different label types, did not always meet current company colors.
- ◆ Labels had to be bought in bulk of 1000 or more. Changes to labels requirements resulted in disposal of unused labels.

### OUR SOLUTION

We made some major changes to ensure the client saw dramatic improvements:

- ◆ We cut costs on large scale label production, and upgraded their MFP's plus added high volume printer.
- ◆ Our team ran print samples on many engines to confirm color accuracy on finished product.
- ◆ We allowed company flexibility to print on demand and made changes to their labels as needed without need for dispose/unused labels.
- ◆ Customer was very pleased with our ability to meet remotely and comply with their Covid policies for delivery and installation.

### BEFORE ACCESS SYSTEMS

### WITH ACCESS SYSTEMS

All labels were outsourced to an overseas company	Labels produced in house at a lower cost
Labels needs had to be forecasted and ordered in bulk	Labels now printed on demand
Label changes resulted in waste	Label changes made in real time, no waste
High label cost and wasted labels drove up costs	Lower cost per label and less waste equals large savings
Annual Cost \$37,446	Annual Cost \$19,149 Annual Savings \$18,297